



June 14, 2007

Rainey Foster  
Leading Authorities  
1220 L Street, NW, Suite 850  
Washington, DC 20005

Dear Rainey:

I usually don't go to the trouble of writing a letter after a speaker or performer joins us at a Mortgage Bankers Association conference, but Paul Mecurio was so exceptional he deserves an exception. As you know, over the years I have been responsible for selecting literally dozens and dozens of speakers and entertainers. I knew something was different with Paul when he spent well over an hour on the phone with us, asking probing questions on our association and digging for especially interesting material for his performance. Then, when I saw him sitting in on our educational sessions in the morning, I thought this guy really does his homework. Having said that, I reserved judgment until his evening presentation since hard work in the kitchen is fine, but the pudding has to taste good.

Well, the rest is history, as they say. Paul was exceptional. He burst on the stage, and his energy level - and the electricity flowing from the audience - didn't subside the entire hour. He was exceedingly clever, quick witted as can be, totally engaging, while warmly embracing the audience. What made Paul stand out from other funny comedians is that his entire set revolved around material that was obviously customized for us. All of the time and effort he put into learning about MBA and the quirks of our key members' personalities came out as a constant stream of hilarious observations and banter that never crossed the line of being offensive or off color. The targets were flattered and laughing at Paul and themselves, while the rest of the audience was laughing even harder.

In sum, a great time was had by all - all because of Paul.

With warm regards and appreciation,

A handwritten signature in cursive script that reads 'Jonathan'.

Jonathan L. Kempner  
President and Chief Executive Officer